



**merSETA**

MANUFACTURING, ENGINEERING AND RELATED SERVICES SETA

## Congratulations

People who have attained excellence follow a consistent road to success. Anthony Robbins, best selling author of "Unlimited Power" says, "success is not an accident, it is not some random roll of the dice. There are consistent, logical patterns of action, specific pathways to excellence that are within reach of us all. We simply must learn how to turn on and use our minds and bodies in the most powerful and advantageous ways by triggering these seven basic success mechanisms:"

**PASSION:** It gives life power and meaning. There is no greatness without a passion to be great, whether it is the aspiration of an athlete or an artist, a scientist or a businessman.

**BELIEF:** Our beliefs about what we are and what we can be determine precisely what we will be. If we believe in magic we will have a magical life. If we believe that our lives have predetermined narrow limits, we suddenly have made those limits real. If we believe in the SDA Act, the benefits thereof, today is testimony thereof.

## **PASSION AND BELIEF HELP TO PROVIDE FUEL, THE PROPULSION TOWARDS EXCELLENCE.**

**STRATEGY:** A strategy is a way of optimizing resources. A strategy is the recognition that the best talents and ambitions also need to find the right avenue. You need to organise and utilise your talents acquired during your training. Continue your learning so that you may end up as MD/CEO/ Head of Sales and Marketing.

### HEAD OFFICE

PO Box 61826  
Marshalltown 2107  
Phone 011 484-9310-16  
Fax 011 484-9320  
info@merseta.org.za

### EASTERN CAPE

PO Box 34733; Newton  
Park; Port Elizabeth; 6055  
Phone 041 363 0117  
Fax 041 363 0144  
zngayeka@merseta.org.za

### FREE STATE & NORTHERN CAPE

PO Box 6848  
Bloemfontein 9300  
Phone 051 430 1263  
Fax 051 447 8873  
gslabbert@merseta.org.za

### GAUTENG & NORTH WEST

PO Box 62297  
Marshalltown 2107  
Phone 011 551 5200  
Fax 011 484 5499  
rchammudzi@merseta.org.

### KWAZULU NATAL

PO Box 10279  
Marine Parade 4056  
Phone 031 208 4600-02  
Fax 031 208 4624  
mmtshali@merseta.org.za

### MPUMALANGA & LIMPOPO

PO Box 13660  
Leraatsfontein 1038  
Phone 013 692 4616  
Fax 013 692 4637  
sbuthlezi@merseta.org.za

### WESTERN CAPE

PO Box 2383  
Bellville 7535  
Phone 021 914 8130  
Fax 021 914 8131  
babrahams@merseta.org.za



**CLARITY OF VALUES:** these are the fundamental, ethical, moral and practical judgments we make about what's important, what really matters. Values are special belief systems we have about what is right and what is wrong in our lives. Values are the judgments we make about what makes life worth living. Our understanding of values is one of the most rewarding and challenging keys to achieving excellence.

**ENERGY:** People of excellence take opportunities and shape them. They live as if obsessed with the wondrous opportunities of each day and the recognition that one thing no one has enough of is time. Success is inseparable from the physical, intellectual and spiritual energy that allows us to make the most of what we have.

**BONDING POWER:** Nearly all successful people have a common extraordinary ability to bond with others, the ability to connect with and develop a rapport with people from a variety of backgrounds and beliefs. The greatest success is not on the stage of the world. It is in the deepest recesses of your own hearts. Deep down everyone needs to form lasting bonds with others. Without that any success, any excellence is hollow.

**MASTERY OF COMMUNICATION:** The way we communicate with others and the way we communicate with ourselves ultimately determine the quality of our lives. People who succeed in life and those who take any challenge that life gives them and communicates that experience to themselves in a way that causes them to successfully change things. People who fail take the adversities of life and accept them as limitations. The people who shape our lives are masters of communication to other. Mastery of communication is what makes a great artist, salesperson, and politician – a successful person or philosopher

And speaking of philosophy, let us draw inspiration from the poet and philosopher, Kahlil Gibran when he speaks of "work":

You work that you may keep pace with the earth and the soul of the earth.

For to be idle is to become a stranger unto the seasons, and to step out of life's procession that marches in majesty and proud submission towards the infinite.



When you work you are a flute through whose heart the whispering of the hours turns to music.

Which of you would be a reed, dumb and silent, when all else sings together in unison?

Always you have been told that work is a curse and labour a misfortune.

But I say to you that when you work you fulfill a part of earth's furthest dream, assigned to you when that dream was born.

And in keeping yourself with labour you are in truth loving life,

And to love life through labour is to be intimate with life's most inner secret.

He then puts the challenge before us when he asks: "And what is it to work with love"?

Work is love made visible.

And if you cannot work with love but only with distaste, it is better that you should leave your work and sit at the gate of the temple and take alms of those who work with joy.

For if you bake bread with indifference, you bake a bitter bread that feeds but half a man's hunger.

And if you grudge the crushing of the grapes, your grudge distils a poison in the wine.

And if you sing though as angels, and love not the singing, you muffle man's ears to the voices of the day and the voices of the night.

**Dr Raymond Patel: Chief Executive Office**