

TERMS OF REFERENCE

FOR

SHORT-TERM GROUP VEHICLE INSURANCE SCHEME

FAC/2025/014

Compulsory briefing: 06 November 2025, 12h00 - 13h00

Closing Date: 24 November 2025 - 12:00 noon

Validity Period: 180 days

Document Title	Open Tender Terms of Reference		
Document Number	FIN-TR-001(B)	Revision Date	20 April 2023
Page Number	Page 1 of 16	*Next Revision Date	01 April 2025
Revision Number	Rev 08	Access	Controlled
Reviewed:		Approved:	
Acting Chief Financial Officer		Acting Chief Executive Officer	

Table of Contents

1. BACKGROUND	3
2. OBJECTIVE	3
3. PROJECT / CONTRACT PERIOD	4
4. SCOPE OF PROJECT	4
5. PRICING SCHEDULE	5
6. CONTENT OF SUBMISSIONS	
7. REQUIREMENTS	6
8. SCORING GRID	8
9. BUDGET (COST ESTIMATION)	9
10. CLOSING DATE	9
12. EVALUATION PROCESS - COMPLIANCE WITH MINIMUM REQUIREMENTS	
13. NOTES TO BIDDERS	
14. GENERAL	
15. DISCLAIMER	13
ANNEXURE A	
ANNEXURE B: Pricing Schedule	15
NOTES LIST	16

Document Title	Open Tender Terms of	Open Tender Terms of Reference			
Document Number	FIN-TR-001(B)	FIN-TR-001(B) Revision Date 20 April 2023			
Page Number	Page 2 of 16	*Next Revision Date	01 April 2025		
Revision Number	Rev 08	Access	Controlled		

1. BACKGROUND

The Manufacturing, Engineering and Related Services Sector Education and Training Authority (merSETA) was established in 2000 to promote skills development in terms of the Skills Development Act (Act No. 97 of 1998 as amended).

The merSETA facilitates skills development in the manufacturing, engineering, and related services that encompass the following sectors: Automotive, Metal, Motor, Tyre, Plastics, and Automotive Components Manufacturing.

2. OBJECTIVE

- 2.1. merSETA invites experienced insurance providers to bid for the provision of insurance broking and claims management services for qualifying staff who use personal vehicles for official duties.
- 2.2. merSETA has a total permanent staff complement of two hundred (250). Of these, one hundred and eighty (180) employees are enrolled in the group insurance scheme, which includes a range of vehicle models. Staff members are located in the following areas:

No	Region	Address		
1.	Head Office and Gauteng South	No 8 Hillside Metropolitan Building Block C		
	Region	Parktown, Johannesburg		
2.	Mpumalanga	1st Floor, No 8 Corridor Street, Route N4,		
	Limpopo	Business Park, Ben Fleur Ext 11,		
		Emalahleni		
3.	Bloemfontein	46 Second Avenue, Westdene,		
		Bloemfontein		
4.	KwaZulu Natal	2 nd floor Kent House, 1 Neptune Road,		
		Westville, Durban		
5.	Western Cape	35 Carl Cronje Drive, Avanti Office Park,		
		2nd floor, North Block, Tygervalley		
6.	Eastern Cape	270 Cape Road, Millpark, Qgeberha		
7.	Gauteng North	Infotech Building, 1072 Arcadia Street,		
		Hatfield, Pretoria		

Document Title	Open Tender Terms of Reference		
Document Number	FIN-TR-001(B)	Revision Date	20 April 2023
Page Number	Page 3 of 16	*Next Revision Date	01 April 2025
Revision Number	Rev 08	Access	Controlled

3. PROJECT / CONTRACT PERIOD

The contract period for this project will be from the date of signature to 31 March 2030 — aligned with the SETA license.

4. SCOPE OF PROJECT

The merSETA is seeking to appoint a bidder that is fully familiar with Group Scheme Vehicle Insurance cover. The Insurance provider **or** Broker shall be responsible for, but not limited to, the following functions:

- 4.1. Comprehensive Motor Vehicle Insurance
 - 4.1.1. Sourcing and Placement
 - Obtain competitive quotations from reputable insurance underwriters for comprehensive motor vehicle insurance.
 - Provide comprehensive motor vehicle insurance cover for merSETA staff vehicles (approximately 180 vehicles), as listed in Annexure C (Vehicle List Spreadsheet).
 - 4.1.2. Premium Schedule
 - Populate the monthly premium for each vehicle in the Vehicle List Spreadsheet.
 - Provide a total monthly premium amount at the end of the list.
- 4.2. Bidders are required to quote on the basis that merSETA staff vehicles will be fitted with tracking devices. Early warning and recovery tracking devices shall be fitted as per compliance standards of the insurance scheme, where required.
- 4.3. Provide comprehensive motor vehicle insurance in compliance with all applicable laws, including full repair coverage for incidents involving unidentified or anonymous parties.
- 4.4. Manage and administer all claims and related procedures for merSETA across all nine (9) provinces.
- 4.5. Process all claims submitted by merSETA and its staff promptly, ensuring payouts align with the signed service level agreement and applicable Insurance Regulatory Authority guidelines.
- 4.6. Update insured vehicle records in terms of changes requested by users.

Document Title	Open Tender Terms of Reference		
Document Number	FIN-TR-001(B)	Revision Date	20 April 2023
Page Number	Page 4 of 16	*Next Revision Date	01 April 2025
Revision Number	Rev 08	Access	Controlled

- 4.7. Submit monthly reports to merSETA detailing all reported claims, additions, and write-offs.
- 4.8. Attend to any matters related to the insurance contract, including liaising with other parties in relation to any claims or liability under the policy.
- 4.9. Provide 24/7 emergency roadside assistance for breakdowns and accidents.
- 4.10. Include car-hire benefits for staff during the claims process, preferably Group B vehicles.

NOTE 1: The current vehicle list will be provided after the compulsory briefing session, only to the bidders that would have attended the compulsory briefing session. merSETA may amend this list from time to time to add newly purchased vehicles and remove vehicles that are disposed of.

5. PRICING SCHEDULE

Bidders must populate the pricing schedule in Annexure B.

Failure to complete the Pricing Schedule will result in the disqualification of the bid.

6. CONTENT OF SUBMISSIONS

- 6.1. Provide a company profile.
- 6.2. Provide a detailed pricing schedule and summarise same on SBD3.3. form.
- 6.3. Proof of registration on the Central Supplier Database hosted by National Treasury.
- 6.4. Certified copy of BBBEE certified and fully completed and signed SBD1, 3.3;4; 6.1; and 7.2 forms;
- 6.5. Bidders to indicate if there will be any subcontracting and also indicate the percentage (%) on the SBD 6.1 form;
- 6.6. Certified ID copies of all directors of the company;
- 6.7. Certified copy of valid BBBEE certificate, CIPC BBBEE certificate or affidavit BBBEE certificates issued by CIPC will be verified with CIPC.
- 6.8. In instances of a joint venture/consortium the Joint Venture Agreement must be included (indicating the percentage of duties for all companies in the Joint Venture. The consolidated joint venture B-BBEE certificate must be submitted in order to claim specific goal points. However, for a subcontractor the B-BBEE certificate of both contractor and subcontractor must be submitted..

Document Title	Open Tender Terms of Reference		
Document Number	FIN-TR-001(B)	Revision Date	20 April 2023
Page Number	Page 5 of 16	*Next Revision Date	01 April 2025
Revision Number	Rev 08	Access	Controlled

- 6.9. Bidders must provide proof of active accreditation/registration with the Financial Sector Conduct Authority.
 - Note 2: Failure to provide proof will result in disqualification.
 - ➤ Note 3: Payment of the annual fee to the Financial Sector Conduct Authority will be verified by the merSETA with the Authority to confirm the license validity and effect.
- 6.10. Bidders must be a legally registered insurance company in South Africa, with a valid license to provide short-term insurance products.

NOTE 4: Bidders must provide proof of registration and good standing with the relevant insurance regulatory authority. Failure to provide proof will result in disqualification.

6.11. Financial Proposal:

- A detailed pricing structure. This should clearly state the cost per vehicle for short-term coverage.
- Any additional fees, such as administration or service fees, must be clearly itemized.
- In addition, it is compulsory that the PRICING SCHEDULE (Annexure B) be completed.

NOTE 5: Failure to submit all the required documents will lead to disqualification.

7. REQUIREMENTS

- 7.1. The bidder must demonstrate experience in providing brokering services in the Group Scheme Motor Vehicle Insurance Industry.
- 7.2. The bidder must submit a minimum of three (3) reference letters. The reference letters will be used to evaluate the bidder's experience and must clearly state the services provided, the contract period, and the referee's contact details. Only letters from 2019 to date will be considered. The merSETA reserves the right to undertake a verification of the quality of services rendered to the bidders' clients.

7.3. **Technical Proposal:**

Document Title	Open Tender Terms of Reference			
Document Number	IN-TR-001(B) Revision Date 20 April 2023			
Page Number	Page 6 of 16	*Next Revision Date	01 April 2025	
Revision Number	Rev 08	Access	Controlled	

- Company Profile: An overview of the company, its history, and its experience in the insurance sector.
- Understanding of the TOR: A detailed description of how the bidder intends to meet the scope of work and objectives.
- **Proposed Insurance Product:** Full policy wording, including all terms, conditions, exclusions, and endorsements.
- Operational Plan: A step-by-step description of the process for activating insurance, from the employee's request to the confirmation of cover.
- Claims Management Process: A detailed workflow of the claims handling procedure, including contact points and expected timelines.
- Team Composition: CVs of key personnel who will be assigned to manage this contract.

7.4. Expertise and Capacity (Composition of Project Team)

The proposal should reflect levels of expertise and capacity in the deliverance of service requirements by including the CV's, qualifications, and certificates of the project team members.

7.4.1. Organizational Chart: A simple chart or diagram showing the team structure and reporting lines.

7.4.2. Designated Account Manager:

There is a single, clearly identified individual who will be the primary point of contact for all contractual and service-related matters.

Requirements:

- Regulatory Exam (RE) certificate
- Minimum of a Diploma/Degree in a finance/insurance-related field (e.g., BCom or a Degree in Accounting/Finance/General Management/Insurance, Actuarial Science, LLB, or Insurance Institute of South Africa qualifications)
- Minimum three (3) years' experience relevant to insurance fleet/vehicle management or comparable insurance account management

Document Title	Open Tender Terms of Reference		
Document Number	FIN-TR-001(B)	Revision Date	20 April 2023
Page Number	Page 7 of 16	*Next Revision Date	01 April 2025
Revision Number	Rev 08	Access	Controlled

7.4.3. Dedicated Claims Handler/Manager:

There is a specific person identified to handle the day-to-day tasks and claims.

Requirements:

- Regulatory Exam (RE) certificate.
- Minimum of a Diploma/Degree in a finance/insurance-related field (e.g., BCom or a Degree in Accounting/Finance/General Management/Insurance, Actuarial Science, LLB, or Insurance Institute of South Africa qualifications).
- Minimum two (2) years' experience in insurance claims and/or fleet or vehicle claims handling.

8. SCORING GRID (TO BE LINKED WITH EVALUATION PROCESS UNDER 12)

No.	Requirement	Criteria	Score
8.1.	Bidders must demonstrate	Five (5) years' experience.	10
	experience in the insurance	Four (4) years' experience.	5
	brokerage industry proven through a Company Profile.	Less than four (4) years' experience	0
8.2.	Bidders must submit three (3)	Three (3) or more reference letters	10
	reference letters since 2019,	submitted.	
	indicating the services	Less than three (3) reference letters	0
	provided, the contract period,	submitted.	
	and the referee's contact		
	details.		
8.3.	Bidders must submit a	Submitted a technical proposal	10
	complete technical proposal.	demonstrating a clear understanding	
	- Proposed Insurance	of the requirements.	
	Product	11/	//
	- Operational Plan	Incomplete or Poor technical proposal	0
	- Claims Management	or No clear understanding of the	
	Process	requirements.	

Document Title	Open Tender Terms of	Open Tender Terms of Reference			
Document Number	FIN-TR-001(B)	FIN-TR-001(B) Revision Date 20 April 2023			
Page Number	Page 8 of 16	*Next Revision Date	01 April 2025		
Revision Number	Rev 08	Access	Controlled		

8.4.1. Account Manager The account manager will manage the account manager will manage the account and must have a minimum of three (3) years of experience, and hold relevant qualifications, including in insurance management (RE). CV, qualification(s), and certificate(s) attached. 8.4.2. Claims Handler The Claims Handler will manage day-to-day claims and related tasks, must have a minimum of two (2) years of relevant insurance/fleet claims experience, and hold appropriate qualifications and a valid experience, and hold appropriate qualifications and a valid experience, with CV, qualification(s), and certificate(s) attached. 8.4.2. Claims Handler The Claims Handler will manage day-to-day claims and related tasks, must have a minimum of two (2) years of relevant insurance/fleet claims experience, and hold appropriate qualifications, including an RE certificate, with CV, qualification(s), and certificate(s) attached. RE certificate No clearly identified account manager, demonstrating at least three years of relevant insurance management qualifications and a valid RE certificate. No clearly identified Claims Handler, demonstrating at least two years of relevant insurance/fleet claims experience, with attached evidence of appropriate qualifications and a valid RE certificate. No clearly identified claims handler of appropriate qualifications and a valid RE certificate. No clearly identified claims handler of appropriate qualifications and a valid RE certificate.	No. Requirement	Criteria	Score
The account manager will manage the account and must have a minimum of three (3) years of experience, and hold relevant qualifications, including in insurance management (RE). CV, qualification(s), and certificate(s) and/or missing evidence of minimum three years' relevant experience and appropriate insurance management qualifications/certification (RE). 8.4.2. Claims Handler The Claims Handler will manage dayto-day claims and related tasks, must have a minimum of two (2) years of relevant insurance/fleet claims experience, and hold appropriate qualifications, including an RE qualifications, including an RE certificate, with CV, qualification(s), and/or missing evidence of minimum two years' relevant claims handler appropriate qualifications and a valid RE certificate, with CV, qualification(s), and/or missing evidence of minimum two years' relevant claims experience, appropriate qualifications, or a valid RE	8.4. Broker & Team Members Experie	ence:	
the account and must have a minimum of three (3) years of experience, and hold relevant qualifications, including in insurance certification (RE). No clearly identified account manager and appropriate insurance management qualifications/certification (RE). 8.4.2. Claims Handler The Claims Handler will manage dayto-day claims and related tasks, must have a minimum of two (2) years of relevant insurance/fleet claims experience, and hold appropriate qualifications, including an RE certificate, with CV, qualification(s), and certificate(s) attached. The Claims Handler will manage dayto-day claims and related tasks, must have a minimum of two (2) years of relevant insurance/fleet claims experience, and hold appropriate qualifications and a valid RE certificate, with CV, qualification(s), and certificate(s) attached. The Claims Handler will manage dayto-demonstrating at least two years of relevant insurance/fleet claims experience, with attached evidence of appropriate qualifications and a valid RE certificate. No clearly identified Claims Handler, demonstrating at least two years of relevant insurance/fleet claims experience, with attached evidence of appropriate qualifications and a valid RE certificate. No clearly identified account manager of and/or missing evidence of minimum three years' relevant experience and appropriate qualifications (RE). A clearly identified Claims Handler, demonstrating at least two years of relevant insurance/fleet claims experience, with attached evidence of appropriate qualifications and a valid RE experience, appropriate qualifications, or a valid RE	8.4.1. Account Manager	A clearly identified account manager,	10
evidence of appropriate qualifications and insurance management certification (RE). No clearly identified account manager and appropriate insurance management qualifications/certification (RE). 8.4.2. Claims Handler The Claims Handler will manage day-to-day claims and related tasks, must have a minimum of two (2) years of relevant insurance/fleet claims experience, and hold appropriate qualifications, including an RE certificate, with CV, qualification(s), and certificate(s) attached. evidence of appropriate qualifications and insurance management certification (RE). No clearly identified Claims Handler, demonstrating at least two years of relevant insurance/fleet claims experience, with attached evidence of appropriate qualifications and a valid RE certificate. No clearly identified claims handler appropriate qualifications and a valid RE certificate. No clearly identified claims handler of appropriate qualifications and a valid RE certificate, with CV, qualification(s), and certificate(s) attached.	The account manager will manage	demonstrating at least three years of	
experience, and hold relevant qualifications, including in insurance management (RE). CV, qualification(s), and certificate(s) attached. No clearly identified account manager and appropriate insurance management qualifications/certification (RE). A clearly identified Claims Handler, demonstrating at least two years of relevant insurance/fleet claims experience, and hold appropriate qualifications, including an RE certificate, with CV, qualification(s), and certificate(s) attached. No clearly identified account manager of and/or missing evidence of minimum three years' relevant experience and appropriate (laims Handler, demonstrating at least two years of relevant insurance/fleet claims experience, with attached evidence of appropriate qualifications and a valid RE certificate. No clearly identified Claims Handler, appropriate qualifications and a valid RE certificate. No clearly identified claims handler of appropriate qualifications and a valid RE experience, appropriate qualifications, or a valid RE	the account and must have a	relevant experience, and attached	
qualifications, including in insurance management (RE). CV, qualification(s), and certificate(s) attached. No clearly identified account manager of and/or missing evidence of minimum three years' relevant experience and appropriate insurance management qualifications/certification (RE). 8.4.2. Claims Handler The Claims Handler will manage day-to-day claims and related tasks, must have a minimum of two (2) years of relevant insurance/fleet claims experience, and hold appropriate qualifications, including an RE certificate, with CV, qualification(s), and certificate(s) attached. Certification (RE). No clearly identified account manager of minimum three years' relevant experience and appropriate claims experience, with attached evidence of appropriate qualifications and a valid RE certificate. No clearly identified account manager of minimum three years' relevant experience and appropriate claims experience, with attached evidence of appropriate qualifications and a valid RE certificate. No clearly identified account manager of minimum three years' relevant experience and appropriate claims experience, with attached evidence of appropriate qualifications and a valid RE certificate. No clearly identified claims Handler, 10 appropriate qualifications and a valid RE certificate. No clearly identified account manager of minimum three years' relevant experience and appropriate qualifications (RE).	minimum of three (3) years of	evidence of appropriate qualifications	
management (RE). CV, qualification(s), and certificate(s) attached. No clearly identified account manager and/or missing evidence of minimum three years' relevant experience and appropriate insurance management qualifications/certification (RE). 8.4.2. Claims Handler The Claims Handler will manage day-to-day claims and related tasks, must have a minimum of two (2) years of relevant insurance/fleet claims experience, and hold appropriate qualifications, including an RE qualifications, including an RE certificate, with CV, qualification(s), and certificate(s) attached. No clearly identified account manager on and/or missing evidence of minimum three years' relevant experience and appropriate qualifications and appropriate qualifications and a valid RE certificate. No clearly identified Claims Handler, 10 demonstrating at least two years of relevant insurance/fleet claims experience, with attached evidence of appropriate qualifications and a valid RE certificate. No clearly identified account manager on and/or missing evidence of minimum three years' relevant experience and appropriate qualifications (RE). A clearly identified Claims Handler, 10 demonstrating at least two years of relevant experience, with attached evidence of appropriate qualifications and a valid RE certificate. No clearly identified claims Handler, 10 demonstrating at least two years of relevant experience, appropriate qualifications, and a valid RE experience, appropriate qualifications, or a valid RE	experience, and hold relevant	and insurance management	
CV, qualification(s), and certificate(s) attached. and/or missing evidence of minimum three years' relevant experience and appropriate insurance management qualifications/certification (RE). 8.4.2. Claims Handler The Claims Handler will manage day- to-day claims and related tasks, must have a minimum of two (2) years of relevant insurance/fleet claims experience, and hold appropriate qualifications, including an RE certificate, with CV, qualification(s), and certificate(s) attached. A clearly identified Claims Handler, demonstrating at least two years of relevant insurance/fleet claims experience, with attached evidence of appropriate qualifications and a valid RE certificate. No clearly identified claims handler and/or missing evidence of minimum two years' relevant claims experience, appropriate qualifications, or a valid RE	qualifications, including in insurance	certification (RE).	
three years' relevant experience and appropriate insurance management qualifications/certification (RE). 8.4.2. Claims Handler The Claims Handler will manage day-to-day claims and related tasks, must have a minimum of two (2) years of relevant insurance/fleet claims experience, and hold appropriate qualifications, including an RE certificate, with CV, qualification(s), and certificate(s) attached. three years' relevant experience and appropriate (laims Handler, demonstrating at least two years of relevant insurance/fleet claims experience, with attached evidence of appropriate qualifications and a valid RE certificate. No clearly identified claims handler and/or missing evidence of minimum two years' relevant claims experience, appropriate qualifications, or a valid RE	management (RE).	No clearly identified account manager	0
appropriate insurance management qualifications/certification (RE). 8.4.2. Claims Handler The Claims Handler will manage day-to-day claims and related tasks, must have a minimum of two (2) years of relevant insurance/fleet claims experience, and hold appropriate qualifications, including an RE qualifications, including an RE certificate, with CV, qualification(s), and certificate(s) attached. A clearly identified Claims Handler, demonstrating at least two years of relevant insurance/fleet claims experience, with attached evidence of appropriate qualifications and a valid RE certificate. No clearly identified claims handler of and/or missing evidence of minimum two years' relevant claims experience, appropriate qualifications, or a valid RE	CV, qualification(s), and certificate(s)	and/or missing evidence of minimum	
qualifications/certification (RE). 8.4.2. Claims Handler The Claims Handler will manage day- to-day claims and related tasks, must have a minimum of two (2) years of relevant insurance/fleet claims experience, and hold appropriate qualifications, including an RE certificate, with CV, qualification(s), and certificate(s) attached. qualifications/certification (RE). A clearly identified Claims Handler, demonstrating at least two years of relevant insurance/fleet claims experience, with attached evidence of appropriate qualifications and a valid RE certificate. No clearly identified claims handler appropriate claims handler of and/or missing evidence of minimum two years' relevant claims experience, appropriate qualifications, or a valid RE	attached.	three years' relevant experience and	
8.4.2. Claims Handler The Claims Handler will manage day- to-day claims and related tasks, must have a minimum of two (2) years of relevant insurance/fleet claims experience, and hold appropriate qualifications, including an RE certificate, with CV, qualification(s), and certificate(s) attached. A clearly identified Claims Handler, demonstrating at least two years of relevant insurance/fleet claims experience, with attached evidence of appropriate qualifications and a valid RE certificate. No clearly identified claims handler and/or missing evidence of minimum two years' relevant claims experience, appropriate qualifications, or a valid RE		appropriate insurance management	
The Claims Handler will manage day- to-day claims and related tasks, must have a minimum of two (2) years of relevant insurance/fleet claims experience, and hold appropriate qualifications, including an RE certificate, with CV, qualification(s), and certificate(s) attached. demonstrating at least two years of relevant insurance/fleet claims experience, with attached evidence of appropriate qualifications and a valid RE certificate. No clearly identified claims handler of and/or missing evidence of minimum two years' relevant claims experience, appropriate qualifications, or a valid RE		qualifications/certification (RE).	
to-day claims and related tasks, must have a minimum of two (2) years of relevant insurance/fleet claims experience, and hold appropriate qualifications, including an RE certificate, with CV, qualification(s), and certificate(s) attached. relevant insurance/fleet claims experience, with attached evidence of appropriate qualifications and a valid RE certificate. No clearly identified claims handler of and/or missing evidence of minimum two years' relevant claims experience, appropriate qualifications, or a valid RE	8.4.2. Claims Handler	A clearly identified Claims Handler,	10
have a minimum of two (2) years of relevant insurance/fleet claims experience, and hold appropriate qualifications, including an RE certificate, with CV, qualification(s), and certificate(s) attached. experience, with attached evidence of appropriate qualifications and a valid RE certificate. No clearly identified claims handler and/or missing evidence of minimum two years' relevant claims experience, appropriate qualifications, or a valid RE	The Claims Handler will manage day-	demonstrating at least two years of	
relevant insurance/fleet claims appropriate qualifications and a valid RE certificate. qualifications, including an RE certificate, with CV, qualification(s), and/or missing evidence of minimum two years' relevant claims experience, appropriate qualifications, or a valid RE	to-day claims and related tasks, must	relevant insurance/fleet claims	
experience, and hold appropriate qualifications, including an RE certificate, with CV, qualification(s), and certificate(s) attached. RE certificate. No clearly identified claims handler 0 and/or missing evidence of minimum two years' relevant claims experience, appropriate qualifications, or a valid RE	have a minimum of two (2) years of	experience, with attached evidence of	
qualifications, including an RE certificate, with CV, qualification(s), and certificate(s) attached. No clearly identified claims handler and/or missing evidence of minimum two years' relevant claims experience, appropriate qualifications, or a valid RE	relevant insurance/fleet claims	appropriate qualifications and a valid	
certificate, with CV, qualification(s), and/or missing evidence of minimum two years' relevant claims experience, appropriate qualifications, or a valid RE	experience, and hold appropriate	RE certificate.	
and certificate(s) attached. two years' relevant claims experience, appropriate qualifications, or a valid RE	qualifications, including an RE	No clearly identified claims handler	0
experience, appropriate qualifications, or a valid RE	certificate, with CV, qualification(s),	and/or missing evidence of minimum	
qualifications, or a valid RE	and certificate(s) attached.	two years' relevant claims	
		experience, appropriate	
certificate.		qualifications, or a valid RE	
		certificate.	

9. BUDGET (COST ESTIMATION)

The 80/20 evaluation criteria will be utilized. This evaluation criteria refers to 80% for Price and 20% for specific goals.

10.CLOSING DATE

The closing date for submissions to be considered for this project shall be (24 November 2025)

Document Title	Open Tender Terms of	Open Tender Terms of Reference		
Document Number	FIN-TR-001(B)	FIN-TR-001(B) Revision Date 20 April 2023		
Page Number	Page 9 of 16	*Next Revision Date	01 April 2025	
Revision Number	Rev 08	Access	Controlled	

11.PAYMENT

The merSETA undertakes to pay valid invoices in full within thirty (30) days from statement date for work done to its satisfaction upon presentation of a substantiated claim. The merSETA shall not pay for any unproductive or duplicated time spent by the service provider on any assignment because of staff changes, inefficiencies, or rework.

12. EVALUATION PROCESS - COMPLIANCE WITH MINIMUM REQUIREMENTS

All bids duly lodged will be evaluated on functionality and price. The evaluation criteria and weighting for measuring functionality are shown below:

SCORING GRID

No	Criterion	Weighting	Minimum
			thresholds
12.1.	Bidders must demonstrate experience in the	20%	10%
	insurance brokerage industry proven through a		
	Company Profile.		
12.2.	Bidders must submit three (3) reference letters	20%	20%
	since 2019, indicating the services provided,		
	the contract period, and the referee's contact		
	details.		
12.3.	Bidders must submit a complete technical	20%	20%
	proposal.		
	- Proposed Insurance Product		
	- Operational Plan		
	- Claims Management Process		
12.4.	Broker & Team Members Experience:		
12.4.1.	Account Manager	20%	20%
	, 1000 and manage.		7:7:1:1
	The account manager will manage the account		
	and must have a minimum of three (3) years of	•	
	experience, and hold relevant qualifications,		
	including an insurance management (RE), CV,		
	Qualifications and certificates attached.		

Document Title	Open Tender Terms of	Open Tender Terms of Reference		
Document Number	FIN-TR-001(B)	FIN-TR-001(B) Revision Date 20 April 2023		
Page Number	Page 10 of 16	*Next Revision Date	01 April 2025	
Revision Number	Rev 08	Access	Controlled	

12.4.2.	Claims Handler	20%	20%
	The Claims Handler will manage day-to-day		
	claims and related tasks, must have a		
	minimum of two (2) years of relevant		
	insurance/fleet claims experience, and hold		
	appropriate qualifications, including an RE		
	certificate, with CV, qualification(s), and		
	certificate(s) attached.		
	TOTAL	100%	90%

The overall minimum threshold for functionality will be **90%** minimum threshold where all individual thresholds are adhered to.

Bidders must achieve the minimum functionality requirements in Phase 1 to proceed to Phase 2 being the Checklist/ Site Inspection Phase. In Phase 2, the merSETA will engage with Bidders who met the minimum functionality for an appointment whereby the merSETA, will visit the proposed office accommodation to conduct the checklist/inspection.

Firstly, the bids will be evaluated for functionality based on the evaluation criteria and the minimum threshold as shown in the table above. Any bid that fails to meet the overall minimum threshold or has not received a score for any individual component thresholds will be disqualified.

Thereafter, only the qualifying bids will be evaluated in terms of the 80/20 preferential procurement regulation 2022 points system, where eighty (80) points will be allocated to price only and twenty (20) points will be allocated in line with specific goals. This will be conducted in accordance with the PPPF Act as follows;

Document Title	Open Tender Terms of Reference		
Document Number	FIN-TR-001(B) Revision Date 20 April 2023		
Page Number	Page 11 of 16	*Next Revision Date	01 April 2025
Revision Number	Rev 08	Access	Controlled

The specific goals allocated points in terms of this tender	Allocated (80/20 system)	system) (To be completed by
Tenderer who has 51% to 100%	6	
black people ownership		
Tenderer who has 30% to 100%	4	
black women ownership		
Tenderer who has 30% to 100%	4	
black youth ownership		
Tenderer who has 30% to 100%	2	
White women ownership		
Tenderer who has 20% or more	4	
owners with disability		
Total Points allocated to	20	
Specific Goals		

13. NOTES TO BIDDERS

This section outlines basic requirements that must be met. Failure to accept these conditions or part thereof will result in your proposal being excluded from the evaluation process.

13.1. Bidders must attend a compulsory briefing session that will take place virtually on the 06 November 2025 from 12:00pm to 13:00pm via MS Teams using link or QR code below: (Only bidders who attend the compulsory briefing session will be considered for this tender).



Link: https://msteams.link/X9YT

- 13.2. Bidders may be invited to present and discuss details of their proposals.
- 13.3. Bidders must complete the merSETA bid documents; Vendor Application Forms, SBD 1; 3.3, 4, 6.1 and 7.2 before their tenders are considered.
- 13.4. Bid documents must be submitted via the merSETA tender box, marked:

Document Title	Open Tender Terms of Reference		
Document Number	FIN-TR-001(B) Revision Date 20 April 2023		
Page Number	Page 12 of 16	*Next Revision Date	01 April 2025
Revision Number	Rev 08	Access	Controlled

"TENDER FOR SHORT TERM VEHICLE INSURANCE GROUP SCHEME"

- 13.5. The merSETA will not be liable to reimburse any costs incurred by the bidder during the tender process and submitted documents will not be returned to bidders.
- 13.6. Bidders should identify any work they are currently carrying out or competing for which could cause a conflict of interest and indicate how such a conflict would be avoided.

14. GENERAL

14.1. Bidders must deposit their documents into the tender box available on the Ground Floor reception at or before 12H00 at the address below:

MerSETA Head Office
8 Hillside Road,
Metropolitan Park Block C,
Parktown,
Johannesburg,
2193

- 14.2. Any tender document received after the closing date and time will not be considered.
- 14.3. One (1) bound and one (1) universal serial bus USB containing the proposal must be submitted. Should the electronic submission universal serial bus (USB) have faults, merSETA won't be held accountable.
- 14.4. All correspondence to bidders will be in writing.
- 14.5. Bidders may attend the opening of the tender box on the closing date.

15. DISCLAIMER

The merSETA reserves the right not to appoint a service provider for this tender. merSETA further reserves the right to split the tender with more than one service provider or award a portion of this tender to other service providers. The merSETA does not bind itself to accept the lowest tender.

Document Title	Open Tender Terms of Reference		
Document Number	FIN-TR-001(B) Revision Date 20 April 2023		
Page Number	Page 13 of 16	*Next Revision Date	01 April 2025
Revision Number	Rev 08	Access	Controlled

ANNEXURE A

Specific Goal Guide - Preferential points (80/20)

This specific goal guide will be used to assist providers in submitting relevant documents to confirm specific goals.

"Specific goals" means specific goals as contemplated in section 2 (1) (d) of the Act which may include contracting with persons, or categories of persons, historically disadvantaged by unfair discrimination on the basis of race, gender and disability including the implementation of programmes of Reconstruction and Development programme as published in government gazette No. 16085 dated 23 November 1994.

Preferential points for tenders without local content requirements.

Specific goal	80/20 Preference	Example of	Tick if relevant document submitted	Indicate which document have been submitted
	Point system	Submissio	Submitted	been Submitted
		n		
Black People		Valid B-BBEE		
Ownership – 51%	6	certificate/Affidavit		
or more		or B- BBEE CIPC,		
		CIPC or ID		
Black Women		Valid B-BBEE		
Ownership – 30%	4	certificate/Affidavit		
or More		or B- BBEE CIPC,		
		CIPC or ID		
Black Youth		Valid B-BBEE	61/	
Ownership – 30%	4	certificate/Affidavit		
or More		or B- BBEE CIPC,	711	
		CIPC or ID		
White Women		Valid B-BBEE		
Ownership – 30%	2	certificate/Affidavit		
or More		or B- BBEE CIPC,		
		CIPC or ID		7////
People with				
Disability (PwD)	4	Medical certificate		7 00
Ownership				
Total Points				
allocated to	20			
Specific Goals				

Document Title	Open Tender Terms of	Open Tender Terms of Reference		
Document Number	FIN-TR-001(B)	FIN-TR-001(B) Revision Date 20 April 2023		
Page Number	Page 14 of 16	*Next Revision Date	01 April 2025	
Revision Number	Rev 08	Access	Controlled	

ANNEXURE B: Pricing Schedule

	Annual Escalation	Amount	Annual Escalation
	(%)		(Rands + VAT Incl.)
Year 1 (Dec 2025)			
Year 2 (2026)			
Year 3 (2027)			
Year 4 (2028)			
Year 5 (2029)			
Year 6 (Up to 30			
March 2030)			
Total			R

NOTE 6: FAILURE TO COMPLETE ANNEXURE B WILL RESULT IN DISQUALIFICATION OF THE BID

Document Title	Open Tender Terms of	Open Tender Terms of Reference		
Document Number	FIN-TR-001(B)	FIN-TR-001(B) Revision Date 20 April 2023		
Page Number	Page 15 of 16	*Next Revision Date	01 April 2025	
Revision Number	Rev 08	Access	Controlled	

NOTES LIST

No.	Description
1.	The current vehicle list will be provided after the compulsory briefing session, only to
	the bidders that would have attended the compulsory briefing session. merSETA
	may amend this list from time to time to add newly purchased vehicles and remove
	vehicles that are disposed of.
2.	Failure to provide proof will result in disqualification.
3.	Payment of the annual fee to the Financial Sector Conduct Authority will be verified
	by the merSETA with the Authority to confirm the license validity and effect.
4.	Bidders must provide proof of registration and good standing with the relevant
	insurance regulatory authority. Failure to provide proof will result in disqualification.
5.	Failure to submit all the required documents will lead to disqualification.
6.	Failure to complete annexure b will result in disqualification of the bid



Document Title	Open Tender Terms of Reference			
Document Number	FIN-TR-001(B)	Revision Date	20 April 2023	
Page Number	Page 16 of 16	*Next Revision Date	01 April 2025	
Revision Number	Rev 08	Access	Controlled	



SBD 1

PART A INVITATION TO BID

YOU ARE HEREBY INVITE	YOU ARE HEREBY INVITED TO BID FOR REQUIREMENTS OF THE (NAME OF DEPARTMENT/ PUBLIC ENTITY)					
		CLOSING			CLOSING	
BID NUMBER:		DATE:			TIME:	
DESCRIPTION						
BID RESPONSE DOCUMENTS MAY BE DEPOSITED IN THE BID BOX SITUATED AT (STREET ADDRESS)						
BIDDING PROCEDURE EN	QUIRIES MAY BE	DIRECTED TO	TECH	NICAL ENQUIR	IES MAY BE DIRECTED	TO:
CONTACT PERSON			CONT	TACT PERSON	1	
TELEPHONE NUMBER			TELE	PHONE NUME	ER	
FACSIMILE NUMBER			FACS	IMILE NUMBE	R	
E-MAIL ADDRESS			E-MA	IL ADDRESS		
SUPPLIER INFORMATIO	N					
NAME OF BIDDER						
POSTAL ADDRESS				111111		
STREET ADDRESS						
TELEPHONE NUMBER	CODE		NUME	BER		
CELLPHONE NUMBER						
FACSIMILE NUMBER	CODE		NUME	BER	Alann .	
E-MAIL ADDRESS					7711-	
VAT REGISTRATION NUMBER					4//1/1/	
SUPPLIER	TAX			CENTRAL		
COMPLIANCE STATUS	COMPLIANCE		OR	SUPPLIER		
	SYSTEM PIN:			DATABASE	N 4 A A A	
D DDCC CTATUS	TICK ADDI I		D DDI	No:	MAAA	DOVI
B-BBEE STATUS TICK APPLICABLE BOX] B-BBEE STATUS [TICK APPLICABLE LEVEL SWORN] LEVEL SWORN				LITON APPLICABLE	DOY	
CERTIFICATE	☐Yes	□No	AFFIC		□Yes□	No
[A B-BBEE STATUS LEV						
BE SUBMITTED IN ORDI						

Document Title	Invitation To Bid (SBD 1)	Invitation To Bid (SBD 1)			
Document Number	FIN-FM-031	Revision Date	01 April 2020		
Page Number	Page 1 of 3	*Next Revision Date	01 April 2025		
Revision Number	Rev 02	Access	Controlled		
Reviewed by: Chief Financial Officer		Approved by: Chief Executive Officer			

1 March 2024

^{*}The document shall be revised at least 12 months before the next revision date or as per merSETA organisational and operational changes

ARE YOU THE ACCREDITED REPRESENTATIVE IN SOUTH AFRICA FOR THE GOODS /SERVICES /WORKS OFFERED?	□Yes [IF YES ENCLOSE	□No PROOF]	ARE YOU A FOREIGN BASED SUPPLIER FOR THE GOODS /SERVICES /WORKS OFFERED?	□Yes [IF YES, ANSW B:3]	□No /ER PART
QUESTIONNAIRE TO BI	DDING FOREIGN SI	JPPLIERS			
IS THE ENTITY A RESID	ENT OF THE REPU	BLIC OF SOU	ΓΗ AFRICA (RSA)?	Y [] [] Y	ES NO
DOES THE ENTITY HAV	E A BRANCH IN THE	E RSA?		Y	∕ES □ NO
DOES THE ENTITY HAV	E A PERMANENT E	STABLISHMEI	NT IN THE RSA?		∕ES □ NO
DOES THE ENTITY HAV	E ANY SOURCE OF	INCOME IN T	HE RSA?		ES NO
IS THE ENTITY LIABLE I	N THE RSA FOR AN	Y FORM OF T	AXATION?		ES NO
IF THE ANSWER IS "NO' TAX COMPLIANCE STA' AND IF NOT REGISTER	TUS SYSTEM PIN CO	DDE FROM TH			

Document Title	Invitation To Bid (SBD 1)	Invitation To Bid (SBD 1)			
Document Number	FIN-FM-031	Revision Date	01 April 2020		
Page Number	Page 2 of 3	*Next Revision Date	01 April 2025		
Revision Number	Rev 02	Access	Controlled		

PART B TERMS AND CONDITIONS FOR BIDDING

1. BID SUBMISSION:

- 1.1. BIDS MUST BE DELIVERED BY THE STIPULATED TIME TO THE CORRECT ADDRESS. LATE BIDS WILL NOT BE ACCEPTED FOR CONSIDERATION.
- 1.2. ALL BIDS MUST BE SUBMITTED ON THE OFFICIAL FORMS PROVIDED—(NOT TO BE RE-TYPED) OR IN THE MANNER PRESCRIBED IN THE BID DOCUMENT.
- 1.3. THIS BID IS SUBJECT TO THE PREFERENTIAL PROCUREMENT POLICY FRAMEWORK ACT, 2000 AND THE PREFERENTIAL PROCUREMENT REGULATIONS, 2017, THE GENERAL CONDITIONS OF CONTRACT (GCC) AND, IF APPLICABLE, ANY OTHER SPECIAL CONDITIONS OF CONTRACT.
- 1.4. THE SUCCESSFUL BIDDER WILL BE REQUIRED TO FILL IN AND SIGN A WRITTEN CONTRACT FORM (SBD7).

2. TAX COMPLIANCE REQUIREMENTS

- 2.1 BIDDERS MUST ENSURE COMPLIANCE WITH THEIR TAX OBLIGATIONS.
- 2.2 BIDDERS ARE REQUIRED TO SUBMIT THEIR UNIQUE PERSONAL IDENTIFICATION NUMBER (PIN) ISSUED BY SARS TO ENABLE THE ORGAN OF STATE TO VERIFY THE TAXPAYER'S PROFILE AND TAX STATUS.
- 2.3 APPLICATION FOR TAX COMPLIANCE STATUS (TCS) PIN MAY BE MADE VIA E-FILING THROUGH THE SARS WEBSITE WWW.SARS.GOV.ZA.
- 2.4 BIDDERS MAY ALSO SUBMIT A PRINTED TCS CERTIFICATE TOGETHER WITH THE BID.
- 2.5 IN BIDS WHERE CONSORTIA / JOINT VENTURES / SUB-CONTRACTORS ARE INVOLVED, EACH PARTY MUST SUBMIT A SEPARATE TCS CERTIFICATE / PIN / CSD NUMBER.
- 2.6 WHERE NO TCS IS AVAILABLE BUT THE BIDDER IS REGISTERED ON THE CENTRAL SUPPLIER DATABASE (CSD), A CSD NUMBER MUST BE PROVIDED.
- 2.7 NO BIDS WILL BE CONSIDERED FROM PERSONS IN THE SERVICE OF THE STATE, COMPANIES WITH DIRECTORS WHO ARE PERSONS IN THE SERVICE OF THE STATE, OR CLOSE CORPORATIONS WITH MEMBERS PERSONS IN THE SERVICE OF THE STATE."

NB: FAILURE TO PROVIDE / OR	COMPLY WITH ANY OF THE ABO	OVE PARTICULARS MAY RENDER
THE BID INVALID.		1/2/2/2/

SIGNATURE OF BIDDER:
CAPACITY UNDER WHICH THIS BID IS SIGNED:(Proof of authority must be submitted e.g. company resolution)
DATE:

Document Title	Invitation To Bid (SBD 1)		
Document Number	FIN-FM-031	Revision Date	01 April 2020
Page Number	Page 3 of 3	*Next Revision Date	01 April 2025
Revision Number	Rev 02	Access	Controlled



SBD 3.3

PRICING SCHEDULE (Professional Services)

NA	ME OF BIDDER:		BID NO.:			
CL	OSING TIME		CLOSING DATE			
OF	FER TO BE VALID FOR	DAYS FROM	M THE CLOSING DATE OF	BID		
ITE NO				PRICE IN RSA CURRENCY LL APPLICABLE TAXES INCLUDED)		
1.	The accompanying ir of proposals.	nformation must be used for	or the formulation			
2.	estimated time for co expenses inclus	to indicate a ceiling price l mpletion of all phases and sive of all	I including all applicable taxe	s for the project.		
3.		LL BE INVOLVED IN THE E (CERTIFIED INVOICES MS HEREOF)				
4.		TION	R R	DAILY RATE		
5.	PHASES ACCORDIN	NG TO WHICH THE PROJ PER PHASE AND MAN-	R JECT WILL BE			
				days days		
Г	Document Title	Pricing Schedule (Profession	anal Sarvicas SBD 3 3)			
	Document Number	FIN-FM-032	Revision Date	01 April 2020		
	Page Number	Page 1 of 3	*Next Revision Date	01 April 2025		
_	Revision Number	Rev 02	Access	Controlled		
	Reviewed by:		Approved by:			
	Chief Financial Officer		Chief Executive Officer			

		R		da
		R	امال -	day
	Travel expenses (specify, for example rate/km and total k of airtravel, etc). Only actual costs are recoverable. Processes incurred must accompany certified invoices.			
	DESCRIPTION OF EXPENSE TO BE INCURRED	RATE	QUANTITY	AMOUNT
				R
				R
				R
		TOTAL R		R
*	**			
	** "all applicable taxes" includes value- added tax, pay as your contributions and skills development levies.	u earn, income tax	, unemployment	insurance it
	Other expenses, for example accommodation (specify, extended), bed and breakfast, telephone cost, reproduction etc.). On basis of these particulars, certified invoices will for correctness. Proof of the expenses must accompany	on cost, be checked		
	star hotel, bed and breakfast, telephone cost, reproduction etc.). On basis of these particulars, certified invoices will	on cost, be checked	QUANTITY	AMOUNT
	star hotel, bed and breakfast, telephone cost, reproduction etc.). On basis of these particulars, certified invoices will for correctness. Proof of the expenses must accompany	on cost, be checked invoices.	QUANTITY	AMOUNT R
	star hotel, bed and breakfast, telephone cost, reproduction etc.). On basis of these particulars, certified invoices will for correctness. Proof of the expenses must accompany	on cost, be checked invoices. RATE	QUANTITY	R
	star hotel, bed and breakfast, telephone cost, reproduction etc.). On basis of these particulars, certified invoices will for correctness. Proof of the expenses must accompany DESCRIPTION OF EXPENSE TO BE INCURRED	on cost, be checked invoices. RATE		RR
	star hotel, bed and breakfast, telephone cost, reproduction etc.). On basis of these particulars, certified invoices will for correctness. Proof of the expenses must accompany DESCRIPTION OF EXPENSE TO BE INCURRED	on cost, be checked invoices. RATE		R R R
	star hotel, bed and breakfast, telephone cost, reproduction etc.). On basis of these particulars, certified invoices will for correctness. Proof of the expenses must accompany DESCRIPTION OF EXPENSE TO BE INCURRED	on cost, be checked invoices. RATE		RRRRRR
	star hotel, bed and breakfast, telephone cost, reproduction etc.). On basis of these particulars, certified invoices will for correctness. Proof of the expenses must accompany DESCRIPTION OF EXPENSE TO BE INCURRED	on cost, be checked invoices. RATE		RRRRR
	star hotel, bed and breakfast, telephone cost, reproduction etc.). On basis of these particulars, certified invoices will for correctness. Proof of the expenses must accompany DESCRIPTION OF EXPENSE TO BE INCURRED	on cost, be checked invoices. RATE		RRRR
	star hotel, bed and breakfast, telephone cost, reproduction etc.). On basis of these particulars, certified invoices will for correctness. Proof of the expenses must accompany DESCRIPTION OF EXPENSE TO BE INCURRED	on cost, be checked invoices. RATE		RRRR

Bid No.:

Document Title	Pricing Schedule (Profess	Pricing Schedule (Professional Services SBD 3.3)			
Document Number	FIN-FM-032	Revision Date	01 April 2020		
Page Number	Page 2 of 3	*Next Revision Date	01 April 2025		
Revision Number	Rev 02	Access	Controlled		

Name of Bidder:	

*[DELETE IF NOT APPLICABLE]

Any enquiries regarding bidding procedures may be directed to the – (INSERT NAME AND ADDRESS OF DEPARTMENT/ENTITY)

Tel:

Or for technical information -

(INSERT NAME OF CONTACT PERSON):

Tel:



Bid No.:

Document Title	Pricing Schedule (Profess	Pricing Schedule (Professional Services SBD 3.3)			
Document Number	FIN-FM-032	FIN-FM-032 Revision Date 01 April 2020			
Page Number	Page 3 of 3	*Next Revision Date	01 April 2025		
Revision Number	Rev 02	Access	Controlled		

BIDDER'S DISCLOSURE

1. PURPOSE OF THE FORM

Any person (natural or juristic) may make an offer or offers in terms of this invitation to bid. In line with the principles of transparency, accountability, impartiality, and ethics as enshrined in the Constitution of the Republic of South Africa and further expressed in various pieces of legislation, it is required for the bidder to make this declaration in respect of the details required hereunder.

Where a person/s are listed in the Register for Tender Defaulters and / or the List of Restricted Suppliers, that person will automatically be disqualified from the bid process.

2. Bidder's declaration

- 2.1 Is the bidder, or any of its directors / trustees / shareholders / members / partners or any person having a controlling interest1 in the enterprise, employed by the state?

 YES/NO
- 2.1.1 If so, furnish particulars of the names, individual identity numbers, and, if applicable, state employee numbers of sole proprietor/ directors / trustees / shareholders / members/ partners or any person having a controlling interest in the enterprise, in table below.

Full Name	Identity Number	Name of institution	State

2.2 Do you, or any person connected with the bidder, have a relationship

¹ the power, by one person or a group of persons holding the majority of the equity of an enterprise, alternatively, the person/s having the deciding vote or power to influence or to direct the course and decisions of the enterprise.

with any person who is employed by the procuring institution? YES/NO

2.2.1	If so, furnish particulars:		
2.3	Does the bidder or any of its members / partners or any per enterprise have any interest in not they are bidding for this cor	son having a controlling in any other related enterpris	iterest in the
2.3.1	If so, furnish particulars:		
3	DECLARATION		
	I, the (name)submitting the accompanying statements that I certify to be tr	bid, do hereby make tl	he following
3.1 3.2 3.3	I have read and I understand the I understand that the accompandisclosure is found not to be true. The bidder has arrived at the acceptance without consultation, communicany competitor. However, com	panying bid will be disquance and complete in every recompanying bid independer cation, agreement or arran	alified if this espect; ntly from, and gement with
3.4	venture or consortium2 will not In addition, there have been agreements or arrangements we quantity, specifications, prices, used to calculate prices, market submit or not to submit the bid, bid and conditions or delivery p	n no consultations, cominith any competitor regarding including methods, factors allocation, the intention of bidding with the intention rearticulars of the products of	munications, g the quality, s or formulas or decision to not to win the
3.4	which this bid invitation relates. The terms of the accompanyir disclosed by the bidder, directly the date and time of the official contract.	ng bid have not been, and or indirectly, to any compe	etitor, prior to
3.5	There have been no consultar arrangements made by the bi		

² Joint venture or Consortium means an association of persons for the purpose of combining their expertise, property, capital, efforts, skill and knowledge in an activity for the execution of a contract.

institution in relation to this procurement process prior to and during the bidding process except to provide clarification on the bid submitted where so required by the institution; and the bidder was not involved in the drafting of the specifications or terms of reference for this bid.

3.6 I am aware that, in addition and without prejudice to any other remedy provided to combat any restrictive practices related to bids and contracts, bids that are suspicious will be reported to the Competition Commission for investigation and possible imposition of administrative penalties in terms of section 59 of the Competition Act No 89 of 1998 and or may be reported to the National Prosecuting Authority (NPA) for criminal investigation and or may be restricted from conducting business with the public sector for a period not exceeding ten (10) years in terms of the Prevention and Combating of Corrupt Activities Act No 12 of 2004 or any other applicable legislation.

I CERTIFY THAT THE INFORMATION FURNISHED IN PARAGRAPHS 1, 2 and 3 ABOVE IS CORRECT.

I ACCEPT THAT THE STATE MAY REJECT THE BID OR ACT AGAINST ME IN TERMS OF PARAGRAPH 6 OF PFMA SCM INSTRUCTION 03 OF 2021/22 ON PREVENTING AND COMBATING ABUSE IN THE SUPPLY CHAIN MANAGEMENT SYSTEM SHOULD THIS DECLARATION PROVE TO BE FALSE.

Signature	Date
Position	Name of bidder

PREFERENCE POINTS CLAIM FORM IN TERMS OF THE PREFERENTIAL PROCUREMENT REGULATIONS 2022

This preference form must form part of all tenders invited. It contains general information and serves as a claim form for preference points for specific goals.

NB: BEFORE COMPLETING THIS FORM, TENDERERS MUST STUDY THE GENERAL CONDITIONS, DEFINITIONS AND DIRECTIVES APPLICABLE IN RESPECT OF THE TENDER AND PREFERENTIAL PROCUREMENT REGULATIONS, 2022

1. GENERAL CONDITIONS

- 1.1 The following preference point systems are applicable to invitations to tender:
 - the 80/20 system for requirements with a Rand value of up to R50 000 000 (all applicable taxes included); and
 - the 90/10 system for requirements with a Rand value above R50 000 000 (all applicable taxes included).

1.2 To be completed by the organ of state

(delete whichever is not applicable for this tender).

- a) The applicable preference point system for this tender is the 90/10 preference point system.
- b) The applicable preference point system for this tender is the 80/20 preference point system.
- c) Either the 90/10 or 80/20 preference point system will be applicable in this tender. The lowest/ highest acceptable tender will be used to determine the accurate system once tenders are received.
- 1.3 Points for this tender (even in the case of a tender for income-generating contracts) shall be awarded for:
 - (a) Price; and
 - (b) Specific Goals.

1.4 To be completed by the organ of state:

The maximum points for this tender are allocated as follows:

	POINTS
PRICE	80
SPECIFIC GOALS	20
Total points for Price and SPECIFIC GOALS	100

- 1.5 Failure on the part of a tenderer to submit proof or documentation required in terms of this tender to claim points for specific goals with the tender, will be interpreted to mean that preference points for specific goals are not claimed.
- 1.6 The organ of state reserves the right to require of a tenderer, either before a tender is adjudicated or at any time subsequently, to substantiate any claim in regard to preferences, in any manner required by the organ of state.

2. **DEFINITIONS**

- (a) "tender" means a written offer in the form determined by an organ of state in response to an invitation to provide goods or services through price quotations, competitive tendering process or any other method envisaged in legislation;
- (b) "price" means an amount of money tendered for goods or services, and includes all applicable taxes less all unconditional discounts;
- (c) "rand value" means the total estimated value of a contract in Rand, calculated at the time of bid invitation, and includes all applicable taxes;
- (d) "tender for income-generating contracts" means a written offer in the form determined by an organ of state in response to an invitation for the origination of income-generating contracts through any method envisaged in legislation that will result in a legal agreement between the organ of state and a third party that produces revenue for the organ of state, and includes, but is not limited to, leasing and disposal of assets and concession contracts, excluding direct sales and disposal of assets through public auctions; and
- (e) "the Act" means the Preferential Procurement Policy Framework Act, 2000 (Act No. 5 of 2000).

3. FORMULAE FOR PROCUREMENT OF GOODS AND SERVICES

3.1. POINTS AWARDED FOR PRICE

3.1.1 THE 80/20 OR 90/10 PREFERENCE POINT SYSTEMS

A maximum of 80 or 90 points is allocated for price on the following basis:

$$Ps = 80\left(1-rac{Pt-P\,min}{P\,min}
ight)$$
 or $Ps = 90\left(1-rac{Pt-P\,min}{P\,min}
ight)$

Where

Ps = Points scored for price of tender under consideration

Pt = Price of tender under consideration
Pmin = Price of lowest acceptable tender

3.2. FORMULAE FOR DISPOSAL OR LEASING OF STATE ASSETS AND INCOME GENERATING PROCUREMENT

3.2.1. POINTS AWARDED FOR PRICE

A maximum of 80 or 90 points is allocated for price on the following basis:

$$80/20$$
 or $90/10$ $Ps = 80\left(1+rac{Pt-P\,max}{P\,max}
ight)$ or $Ps = 90\left(1+rac{Pt-P\,max}{P\,max}
ight)$

Where

Ps = Points scored for price of tender under consideration

Pt = Price of tender under consideration

Pmax = Price of highest acceptable tender

4. POINTS AWARDED FOR SPECIFIC GOALS

- 4.1. In terms of Regulation 4(2); 5(2); 6(2) and 7(2) of the Preferential Procurement Regulations, preference points must be awarded for specific goals stated in the tender. For the purposes of this tender the tenderer will be allocated points based on the goals stated in table 1 below as may be supported by proof/ documentation stated in the conditions of this tender:
- 4.2. In cases where organs of state intend to use Regulation 3(2) of the Regulations, which states that, if it is unclear whether the 80/20 or 90/10 preference point system applies, an organ of state must, in the tender documents, stipulate in the case of—
 - (a) an invitation for tender for income-generating contracts, that either the 80/20 or 90/10 preference point system will apply and that the highest acceptable tender will be used to determine the applicable preference point system; or
 - (b) any other invitation for tender, that either the 80/20 or 90/10 preference point system will apply and that the lowest acceptable tender will be used to determine the applicable preference point system,

then the organ of state must indicate the points allocated for specific goals for both the 90/10 and 80/20 preference point system.

Table 1: Specific goals for the tender and points claimed are indicated per the table below.

(Note to organs of state: Where either the 90/10 or 80/20 preference point system is applicable, corresponding points must also be indicated as such.

Note to tenderers: The tenderer must indicate how they claim points for each preference point system.)

The specific goals allocated points in terms of this tender	Number of points allocated (80/20 system) (To be completed by the organ of state)	Number of points claimed (80/20 system) (To be completed by the tenderer)
Tenderer who has 51% to 100% black people ownership	6	
Tenderer who has 30% to 100% black women ownership	4	
Tenderer who has 30% to 100% black youth ownership	4	
Tenderer who has 30% to 100% White women ownership	2	
Tenderer who has 20% or more owners with disability	4	
Total Points allocated to Specific Goals	20	

DECLARATION WITH REGARD TO COMPANY/FIRM

4.3.	Name of company/firm			
4.4.	Company registration number:			
4.5.	TYPE OF COMPANY/ FIRM			
	 □ Partnership/Joint Venture / Consortium □ One-person business/sole propriety □ Close corporation □ Public Company □ Personal Liability Company □ (Pty) Limited □ Non-Profit Company □ State Owned Company [TICK APPLICABLE BOX] 			

- 4.6. I, the undersigned, who is duly authorised to do so on behalf of the company/firm, certify that the points claimed, based on the specific goals as advised in the tender, qualifies the company/ firm for the preference(s) shown and I acknowledge that:
 - i) The information furnished is true and correct;
 - ii) The preference points claimed are in accordance with the General Conditions as indicated in paragraph 1 of this form;
 - iii) In the event of a contract being awarded as a result of points claimed as shown in paragraphs 1.4 and 4.2, the contractor may be required to furnish documentary proof to the satisfaction of the organ of state that the claims are correct;
 - iv) If the specific goals have been claimed or obtained on a fraudulent basis or any of the conditions of contract have not been fulfilled, the organ of state may, in addition to any other remedy it may have
 - (a) disqualify the person from the tendering process;
 - (b) recover costs, losses or damages it has incurred or suffered as a result of that person's conduct;
 - (c) cancel the contract and claim any damages which it has suffered as a result of having to make less favourable arrangements due to such cancellation;
 - (d) recommend that the tenderer or contractor, its shareholders and directors, or only the shareholders and directors who acted on a fraudulent basis, be restricted from obtaining business from any organ of state for a period not exceeding 10 years, after the audi alteram partem (hear the other side) rule has been applied; and
 - (e) forward the matter for criminal prosecution, if deemed necessary.

	SIGNATURE(S) OF TENDERER(S)
SURNAME AND NAME:	
DATE:	
ADDRESS:	



SBD 7.2

CONTRACT FORM - RENDERING OF SERVICES

THIS FORM MUST BE FILLED IN DUPLICATE BY BOTH THE SERVICE PROVIDER (PART 1) AND THE PURCHASER (PART 2). BOTH FORMS MUST BE SIGNED IN THE ORIGINAL SO THAT THE SERVICE PROVIDER AND THE PURCHASER WOULD BE IN POSSESSION OF ORIGINALLY SIGNED CONTRACTS FOR THEIR RESPECTIVE RECORDS.

PART 1 (TO BE FILLED IN BY THE SERVICE PROVIDER)

- 2. The following documents shall be deemed to form and be read and construed as part of this agreement:
 - (i) Bidding documents, viz
 - Invitation to bid;
 - Tax clearance certificate:
 - Pricing schedule(s);
 - Filled in task directive/proposal;
 - Preference claims for Broad Based Black Economic Empowerment Status Level of Contribution in terms of the Preferential Procurement Regulations 2011;
 - Declaration of interest:
 - Declaration of bidder's past SCM practices;
 - Certificate of Independent Bid Determination;
 - Special Conditions of Contract;
 - (ii) General Conditions of Contract; and
 - (iii) Other (specify)
- 3. I confirm that I have satisfied myself as to the correctness and validity of my bid; that the price(s) and rate(s) quoted cover all the services specified in the bidding documents; that the price(s) and rate(s) cover all my obligations and I accept that any mistakes regarding price(s) and rate(s) and calculations will be at my own risk.
- 4. I accept full responsibility for the proper execution and fulfilment of all obligations and conditions devolving on me under this agreement as the principal liable for the due fulfillment of this contract.

Document Title	Contract Form Rendering of Services (SBD 7.2)		
Document Number	FIN-FM-033	Revision Date	01 April 2020
Page Number	Page 1 of 3	*Next Revision Date	01 April 2025
Revision Number	Rev 02	Access	Controlled
Reviewed by:		Approved by:	
Chief Financial Officer		Chief Executive Officer	

5.	I declare that I have no participation in any collusive practices with any bidder or any other person regarding this or any other bid.			
6.	I confirm that I am du	uly authorised to sign this contract.		
	NAME (PRINT)			
	CAPACITY		WITNESSES	
	SIGNATURE		2	
	NAME OF FIRM		DATE:	
	DATE			
		CONTRACT FORM - RENDERIN	NG OF SERVICES	
		PART 2 (TO BE FILLED IN BY T	HE PURCHASER)	
1.	l	in my capacity as		
	accept your bid unde	er reference numberdat	edfor the rendering of services	
	indicated hereunder	and/or further specified in the annexu	rre(s).	
2.	An official order indic	cating service delivery instructions is f	forthcoming.	
3.		payment for the services rendered in hirty) days after receipt of an invoice.	n accordance with the terms and conditions of the	

Document Title	Contract Form Rendering	Contract Form Rendering of Services (SBD 7.2)			
Document Number	FIN-FM-033	FIN-FM-033 Revision Date 01 April 2020			
Page Number	Page 2 of 3	*Next Revision Date	01 April 2025		
Revision Number	Rev 02	Access	Controlled		

DESCRIPTION OF SERVICE	PRICE (ALL APPLICABLE TAXES INCLUDED)	COMPLETION DATE	B-BBEE STATUS LEVEL OF CONTRIBUTION	MINIMUM THRESHOLD FOR LOCAL PRODUCTION AND CONTENT (if applicable)

4. I confirm that I a	n duly authorised to sign this contract.		
SIGNED AT	ON		
NAME (PRINT)			
SIGNATURE		4	
OFFICIAL STAMP			WITNESSES
			1
			2
			DATE:

Document Title	Contract Form Rendering of Services (SBD 7.2)				
Document Number	FIN-FM-033	N-FM-033 Revision Date 01 April 2020			
Page Number	Page 3 of 3	*Next Revision Date	01 April 2025		
Revision Number	Rev 02	Access	Controlled		



VENDOR APPLICATION FORM

[For professional services please completed this document in conjunction with merSETA professional services database questionnaire]

All corporates, trusts; franchises; companies etc must complete PART' 1; PART 2 - Section B; PART 3 & PART 4

All Individuals and partnership must complete PART 1; PART 2 - Section A; PART 3 & PART 4

PART 1:

Title (Prof. / Dr / Mr / Mrs / Ms/) and Surname : (If one-man concern)	
'Trading as' name of business: (Contracts and orders will be made in this name and invoices must reflect it)	
Registered name of business:	
Physical address of business: Building / complex name:	
Street name and number :	
Suburb :City :	
Code:	
Postal address of business:	
Postnet address:	
P O Box / Private Bag :City/Town: Code:	
Telephone numbers of business: Code:Number:	
Alternative number of business: Code:Number:	
Contact person fax number: Code: Number: Code: Number: (Used by merSETA for electronic faxing of Request for Quotations, Contracts and Purchase orders)	
Business e-mail :	

Document Title	Vendor Application For	rm	
Document Number	FIN-FM-009	Date Compiled	01 September 2008
Page Number	Page 1 of 6	*Last Revision Date	19 August 2011
Revision Number	Rev 05	Access	Controlled
Review: CFO		Approved: CEO	

PART 2: TAXATION

Business Registration number (if applicable)	
(in case of one-man concern, please furnish ic	dentity number plus copy of identity documents)

Section A: Individuals / Partnerships

Please answer the questions by marking the appropriate column with an "X". Please do not leave out any question relating to your specific circumstances.

Supplier Name:	
Natural Persons:	
Nationality:	
Income Tax reference number:	
Date of birth:	
If not a citizen of the RSA, furnish a certified	
copy of a work permit:	
If in possession of a tax directive, furnish a certified copy thereof:	
certified copy thereof.	

Que	stion	Yes	No
1.	Do you supply services on behalf of a Labour Broker?		
2.	Are you subject to the control or supervision of Merseta? Including, but not limited to, the following: The manner of duties performed; The hours of work;		
0	The quality of work.		
3.	Are you paid at regular intervals i.e. daily, weekly, monthly etc? (If the payments are made at regular intervals or by a rate per time period)		
4.	 Will payment to you include any benefits? Including, but not limited to, the following: Leave pay; Medical aid; Training; Sick Leave. 		
5.	Will, or have you be/been in the full time employment of Merseta?		
6.	Will you require of Merseta to provide any equipment, tools, materials or office space, in order to fulfil the contract?		
7.	Do you supply these, or similar, services only to Merseta and not to any other client or the general public?		
8.	Will you be required to work more than 22 hours per week?		
8.1	If "yes", will payment be made on an hourly, daily or weekly basis?		
8.2.1	Will you work solely for Merseta?		
8.2.2	Will you provide a written statement to this effect?		
8.2.3	How much will you be paid per day?		
Non-R	esidents of the RSA		
9.	Will you return to your jurisdiction of residence upon the termination of the contract?		
10.	Is the contract to exceed a period of three years?		

Document Title	Vendor Application F	orm	
Document Number	FIN-FM-009	Date Compiled	01 September 2008
Page Number	Page 2 of 6	*Last Revision Date	19 August 2011
Revision Number	Rev 05	Access	Controlled

Question		Yes	No
11.	Will you be returning to the jurisdiction of residence during the course of the contract? If so, for what periods of time?		
12.	Is your employer resident in the Republic of South Africa or does a permanent establishment or branch represent the employer in the Republic?		
13.	If a permanent establishment or branch represents the employer in the Republic, will your salary be paid from such permanent establishment or branch?		
14.	Will you be required to perform any work outside of the Republic?		
15.	Do you agree to submit copies of your passport should Merseta, so require?		

Section B: Companies, CC's; Trusts etc

Please answer the questions by marking the appropriate column with an "X". Please do not leave out any question relating to your specific circumstances.

Supplier Name:	
Nature of legal entity:	
Date of incorporation:	

Que	Question		No
1.	Are you a "Labour Broker" i.e. do you provide payment for supplying Merseta with a person/s? If so, furnish a certified copy of an IRP30, which is valid for the period of the contract		
2.	Is the service to be rendered personally by any person, who is a connected person, in relation to the entity? (For example a shareholder, member or their direct family)		
3.	Do you employ four or more employees on a full time basis throughout the year, excluding connected parties? If so, are these employees engaged in rendering the service to Merseta? (For example secretarial employees would NOT be so engaged)		
4.	Would you be regarded as an employee of Merseta if the service was rendered by the person directly to Merseta, other than on behalf of the contractor?		
5.	Do you, the Company, Close Corporation or Trust receive any form of training supplied or paid for by Merseta? If "yes", please specify the nature and extent of the training:		
6.	Are you, the Company Close Corporation or Trust free to choose which tools or equipment, or staff, or raw materials, or routines, patents and technology to use in performing your main duties?		
7.	In order to perform your main duties, do you, or does such a person, Company, Close Corporation or Trust, use any tools or equipment supplied or paid for by Merseta? If "yes", please state the nature thereof:		
8.	Are you subject to the control or supervision of Merseta, as to the manner in which, or hours during which, the duties are performed or are to be performed in rendering the service?		
9.	Will the amounts paid or payable in respect of the service consist of, or include, earnings of any description, which are payable at regular daily, weekly, monthly, or other intervals?		
10.	Will more than 80% of your income, during the year of assessment, from services rendered, consist of or be likely to consist of amounts received directly or indirectly from any one client , or any associated institution, in relation to the client?		
11.	Does your contract contain any elements of an employment contract? [i.e. Job titles, reporting structure in organisation, fixed working hours, employment benefits, performance bonuses (excluding bonus and penalties for early or late delivery)]		
12.	Does your contract contain any clause that will enable you to receive payment, even if no work was done?		
13.	Have you ever been classified as a Labour Broker or personal services company		

Document Title	Vendor Application Fo	Vendor Application Form		
Document Number	FIN-FM-009	Date Compiled	01 September 2008	
Page Number	Page 3 of 6	*Last Revision Date	19 August 2011	
Revision Number	Rev 05	Access	Controlled	

Que	stion	Yes	No
	(including Close Corporation and Trust) by SARS or any other client?		
14.	If the answer to question 13 was "yes", did anything change that no longer classifies you as a labour broker or personal services company? If "yes", elaborate:		

PART 3: OWNERSHIP

- 1. Please tick the appropriate block:
 - Turnover

Less than or equal to R 25m	
Greater than R 25m	

2.	Please indicate	the	existence	and	extent	of	any	Internal	Black	Empowerment	Programmes
	Details of such	proar	ammes ma	av be	annex	ed.					

	=		

- 3. Please complete each of the following tables by stating the number of people in each category:
 - Ownership / Control

	African	Asian	Coloured	White
Male				
Female				
TOTAL				
Disabled				

Management

	African	Asian	Coloured	White
Male				
Female				
TOTAL				
Disabled				

Total staff profile

	African	Asian	Coloured	White
Male				
Female				
TOTAL				
Disabled				

Skilled personnel

	African	Asian	Coloured	White
Male				

Document Title	Vendor Application Fo	Vendor Application Form					
Document Number	FIN-FM-009	Date Compiled	01 September 2008				
Page Number	Page 4 of 6	*Last Revision Date	19 August 2011				
Revision Number	Rev 05	Access	Controlled				

	Female							
	TOTAL							
	Disabled							
Pre	evious name(s) of busir	ness (if applical	ble)					
Lis	t of directors / owners /	partners: Attac	h your own list if t	he space provided	l is inadequate			
	Name:		•					
	Position:			% Sharehol	ding :			
	Identity Number Nationality							
2.	Name:							
	Position:			% Sharehol	ding :			
	Identity Number			Nation	ality			
3.	Name:							
	Position:			% Sharehol	ding :			
	Identity Number			Nationali	ty			
4.	Name:							
	Position:			% Sharehol	ding :			
	Identity Number			Nation	ality			
	e any of your directors/ortners are ex-merSETA							
P	ART 4: SUPPLIER	PROFILE						
	et all your products / ser fach separate list if spac			merSETA.				
	me 3 commercial refer mber(s):	ences/referees	of previous projec	ts and provide the	ir name(s) and tel	lephone		

 Document Title
 Vendor Application Form

 Document Number
 FIN-FM-009
 Date Compiled
 01 September 2008

 Page Number
 Page 5 of 6
 *Last Revision Date
 19 August 2011

 Revision Number
 Rev 05
 Access
 Controlled

Does your business operate a Quality Management Systoproduct/service applying for? (y/n)Please elaborate.	tem covering the rate:					
PART 5:REQUIRED DOCUMENTS						
merSETA reserves the right to verify and /or follow-upplication form. Based on Treasury regulations me submission.						
This original signed vendor form must be accompanied and must be included in your application:	with certified copies of the following documents below					
 ✓ Copy of Company Registration Documents (Issued by the Registrar of Companies & Close Corporation) 						
 ✓ Attach an original cancelled cheque alternat ✓ Current valid TAX clearance certificate ✓ Any other registration certificate pertaining t 						
Contractors Board) ✓ Company Organogram, showing your Holdii	ng and Subsidiary company(s), as well as operating that this company holds in any other company/ies.					
✓ SBD 6.1✓ Company letter confirming bank details (mu	st be signed)					
Incomplete submissions will not be processed. This indocumentation as stipulated above, in part 5:	cludes submission without the supporting					
I certify that I have the appropriate authority to furnish the above-mentioned information on behalf of my employer.						
Name:	Signature:					
Designation:	Date:					

Document Title	Vendor Application Form				
Document Number	FIN-FM-009	Date Compiled	01 September 2008		
Page Number	Page 6 of 6	*Last Revision Date	19 August 2011		
Revision Number	Rev 05	Access	Controlled		

Annexure A

GOVERNMENT PROCUREMENT GENERAL CONDITIONS OF CONTRACT

NOTES

The purpose of this document is to:

- (i) Draw special attention to certain general conditions applicable to government bids, contracts and orders; and
- (ii) To ensure that clients be familiar with regard to the rights and obligations of all parties involved in doing business with government.

In this document words in the singular also mean in the plural and vice versa and words in the masculine also mean in the feminine and neuter.

- The General Conditions of Contract will form part of all bid documents and may not be amended.
- Special Conditions of Contract (SCC) relevant to a specific bid, should be compiled separately for every bid (if (applicable) and will supplement the General Conditions of Contract. Whenever there is a conflict, the provisions in the SCC shall prevail.

TABLE OF CLAUSES

1.	Definitions
2.	Application
3.	General
4.	Standards
5.	Use of contract documents and information; inspection
6.	Patent rights
7.	Performance security
8.	Inspections, tests and analysis
9.	Packing
10.	Delivery and documents
11.	Insurance
12.	Transportation
13.	Incidental services
14.	Spare parts
15.	Warranty
16.	Payment
17.	Prices
18.	Contract amendments
19.	Assignment
20.	Subcontracts
21.	Delays in the supplier's performance
22.	Penalties
23.	Termination for default
24.	Dumping and countervailing duties
25.	Force Majeure
26.	Termination for insolvency
27.	Settlement of disputes
28.	Limitation of liability
29.	Governing language
30.	Applicable law
31.	Notices
32.	Taxes and duties
33.	National Industrial Participation Programme (NIPP)

General Conditions of Contract

1. Definitions

- 1. The following terms shall be interpreted as indicated:
- 1.1 "Closing time" means the date and hour specified in the bidding documents for the receipt of bids.
- 1.2 "Contract" means the written agreement entered into between the purchaser and the supplier, as recorded in the contract form signed by the parties, including all attachments and appendices thereto and all documents incorporated by reference therein.
- 1.3 "Contract price" means the price payable to the supplier under the contract for the full and proper performance of his contractual obligations.
- 1.4 "Corrupt practice" means the offering, giving, receiving, or soliciting of any thing of value to influence the action of a public official in the procurement process or in contract execution.
- 1.5 "Countervailing duties" are imposed in cases where an enterprise abroad is subsidized by its government and encouraged to market its products internationally.
- 1.6 "Country of origin" means the place where the goods were mined, grown or produced or from which the services are supplied. Goods are produced when, through manufacturing, processing or substantial and major assembly of components, a commercially recognized new product results that is substantially different in basic characteristics or in purpose or utility from its components.
- 1.7 "Day" means calendar day.
- 1.8 "Delivery" means delivery in compliance of the conditions of the contract or order.
- 1.9 "Delivery ex stock" means immediate delivery directly from stock actually on hand.
- 1.10 "Delivery into consignees store or to his site" means delivered and unloaded in the specified store or depot or on the specified site in compliance with the conditions of the contract or order, the supplier bearing all risks and charges involved until the supplies are so delivered and a valid receipt is obtained.
- 1.11 "Dumping" occurs when a private enterprise abroad market its goods on own initiative in the RSA at lower prices than that of the country of origin and which have the potential to harm the local industries in the RSA.
- 1.12 "Force majeure" means an event beyond the control of the supplier and not involving the supplier's fault or negligence and not foreseeable.

- Such events may include, but is not restricted to, acts of the purchaser in its sovereign capacity, wars or revolutions, fires, floods, epidemics, quarantine restrictions and freight embargoes.
- 1.13 "Fraudulent practice" means a misrepresentation of facts in order to influence a procurement process or the execution of a contract to the detriment of any bidder, and includes collusive practice among bidders (prior to or after bid submission) designed to establish bid prices at artificial non-competitive levels and to deprive the bidder of the benefits of free and open competition.
- 1.14 "GCC" means the General Conditions of Contract.
- 1.15 "Goods" means all of the equipment, machinery, and/or other materials that the supplier is required to supply to the purchaser under the contract.
- 1.16 "Imported content" means that portion of the bidding price represented by the cost of components, parts or materials which have been or are still to be imported (whether by the supplier or his subcontractors) and which costs are inclusive of the costs abroad, plus freight and other direct importation costs such as landing costs, dock dues, import duty, sales duty or other similar tax or duty at the South African place of entry as well as transportation and handling charges to the factory in the Republic where the supplies covered by the bid will be manufactured.
- 1.17 "Local content" means that portion of the bidding price which is not included in the imported content provided that local manufacture does take place.
- 1.18 "Manufacture" means the production of products in a factory using labour, materials, components and machinery and includes other related value-adding activities.
- 1.19 "Order" means an official written order issued for the supply of goods or works or the rendering of a service.
- 1.20 "Project site," where applicable, means the place indicated in bidding documents.
- 1.21 "Purchaser" means the organization purchasing the goods.
- 1.22 "Republic" means the Republic of South Africa.
- 1.23 "SCC" means the Special Conditions of Contract.
- 1.24 "Services" means those functional services ancillary to the supply of the goods, such as transportation and any other incidental services, such as installation, commissioning, provision of technical assistance, training, catering, gardening, security, maintenance and other such obligations of the supplier covered under the contract.
- 1.25 "Written" or "in writing" means handwritten in ink or any form of electronic or mechanical writing.

2. Application

- 2.1 These general conditions are applicable to all bids, contracts and orders including bids for functional and professional services, sales, hiring, letting and the granting or acquiring of rights, but excluding immovable property, unless otherwise indicated in the bidding documents.
- 2.2 Where applicable, special conditions of contract are also laid down to cover specific supplies, services or works.
- 2.3 Where such special conditions of contract are in conflict with these general conditions, the special conditions shall apply.

3. General

- 3.1 Unless otherwise indicated in the bidding documents, the purchaser shall not be liable for any expense incurred in the preparation and submission of a bid. Where applicable a non-refundable fee for documents may be charged.
- 3.2 With certain exceptions, invitations to bid are only published in the Government Tender Bulletin. The Government Tender Bulletin may be obtained directly from the Government Printer, Private Bag X85, Pretoria 0001, or accessed electronically from www.treasury.gov.za

4. Standards

4.1 The goods supplied shall conform to the standards mentioned in the bidding documents and specifications.

5. Use of contract documents and information; inspection.

- 5.1 The supplier shall not, without the purchaser's prior written consent, disclose the contract, or any provision thereof, or any specification, plan, drawing, pattern, sample, or information furnished by or on behalf of the purchaser in connection therewith, to any person other than a person employed by the supplier in the performance of the contract. Disclosure to any such employed person shall be made in confidence and shall extend only so far as may be necessary for purposes of such performance.
- 5.2 The supplier shall not, without the purchaser's prior written consent, make use of any document or information mentioned in GCC clause 5.1 except for purposes of performing the contract.
- 5.3 Any document, other than the contract itself mentioned in GCC clause 5.1 shall remain the property of the purchaser and shall be returned (all copies) to the purchaser on completion of the supplier's performance under the contract if so required by the purchaser.
- 5.4 The supplier shall permit the purchaser to inspect the supplier's records relating to the performance of the supplier and to have them audited by auditors appointed by the purchaser, if so required by the purchaser.

6. Patent rights

6.1 The supplier shall indemnify the purchaser against all third-party claims of infringement of patent, trademark, or industrial design rights arising from use of the goods or any part thereof by the purchaser.

7. Performance security

7.1 Within thirty (30) days of receipt of the notification of contract award, the successful bidder shall furnish to the purchaser the performance security of the amount specified in SCC.

- 7.2 The proceeds of the performance security shall be payable to the purchaser as compensation for any loss resulting from the supplier's failure to complete his obligations under the contract.
- 7.3 The performance security shall be denominated in the currency of the contract, or in a freely convertible currency acceptable to the purchaser and shall be in one of the following forms:
 - (a) a bank guarantee or an irrevocable letter of credit issued by a reputable bank located in the purchaser's country or abroad, acceptable to the purchaser, in the form provided in the bidding documents or another form acceptable to the purchaser; or
 - (b) a cashier's or certified cheque
- 7.4 The performance security will be discharged by the purchaser and returned to the supplier not later than thirty (30) days following the date of completion of the supplier's performance obligations under the contract, including any warranty obligations, unless otherwise specified in SCC.

8. Inspections, tests and analyses

- 8.1 All pre-bidding testing will be for the account of the bidder.
- 8.2 If it is a bid condition that supplies to be produced or services to be rendered should at any stage during production or execution or on completion be subject to inspection, the premises of the bidder or contractor shall be open, at all reasonable hours, for inspection by a representative of the Department or an organization acting on behalf of the Department.
- 8.3 If there are no inspection requirements indicated in the bidding documents and no mention is made in the contract, but during the contract period it is decided that inspections shall be carried out, the purchaser shall itself make the necessary arrangements, including payment arrangements with the testing authority concerned.
- 8.4 If the inspections, tests and analyses referred to in clauses 8.2 and 8.3 show the supplies to be in accordance with the contract requirements, the cost of the inspections, tests and analyses shall be defrayed by the purchaser.
- 8.5 Where the supplies or services referred to in clauses 8.2 and 8.3 do not comply with the contract requirements, irrespective of whether such supplies or services are accepted or not, the cost in connection with these inspections, tests or analyses shall be defrayed by the supplier.
- 8.6 Supplies and services which are referred to in clauses 8.2 and 8.3 and which do not comply with the contract requirements may be rejected.
- 8.7 Any contract supplies may on or after delivery be inspected, tested or analyzed and may be rejected if found not to comply with the requirements of the contract. Such rejected supplies shall be held at the cost and risk of the supplier who shall, when called upon, remove them immediately at his own cost and forthwith substitute them with

supplies which do comply with the requirements of the contract. Failing such removal the rejected supplies shall be returned at the suppliers cost and risk. Should the supplier fail to provide the substitute supplies forthwith, the purchaser may, without giving the supplier further opportunity to substitute the rejected supplies, purchase such supplies as may be necessary at the expense of the supplier.

8.8 The provisions of clauses 8.4 to 8.7 shall not prejudice the right of the purchaser to cancel the contract on account of a breach of the conditions thereof, or to act in terms of Clause 23 of GCC.

9. Packing

- 9.1 The supplier shall provide such packing of the goods as is required to prevent their damage or deterioration during transit to their final destination, as indicated in the contract. The packing shall be sufficient to withstand, without limitation, rough handling during transit and exposure to extreme temperatures, salt and precipitation during transit, and open storage. Packing, case size and weights shall take into consideration, where appropriate, the remoteness of the goods' final destination and the absence of heavy handling facilities at all points in transit.
- 9.2 The packing, marking, and documentation within and outside the packages shall comply strictly with such special requirements as shall be expressly provided for in the contract, including additional requirements, if any, specified in SCC, and in any subsequent instructions ordered by the purchaser.

10. Delivery and documents

- 10.1 Delivery of the goods shall be made by the supplier in accordance with the terms specified in the contract. The details of shipping and/or other documents to be furnished by the supplier are specified in SCC.
- 10.2 Documents to be submitted by the supplier are specified in SCC.

11. Insurance

11.1 The goods supplied under the contract shall be fully insured in a freely convertible currency against loss or damage incidental to manufacture or acquisition, transportation, storage and delivery in the manner specified in the SCC.

12. Transportation

12.1 Should a price other than an all-inclusive delivered price be required, this shall be specified in the SCC.

13. Incidental services

- 13.1 The supplier may be required to provide any or all of the following services, including additional services, if any, specified in SCC:
 - (a) performance or supervision of on-site assembly and/or commissioning of the supplied goods;
 - (b) furnishing of tools required for assembly and/or maintenance of the supplied goods;
 - (c) furnishing of a detailed operations and maintenance manual for each appropriate unit of the supplied goods;
 - (d) performance or supervision or maintenance and/or repair of the supplied goods, for a period of time agreed by the parties, provided that this service shall not relieve the supplier of any warranty obligations under this contract; and

- (e) training of the purchaser's personnel, at the supplier's plant and/or on-site, in assembly, start-up, operation, maintenance, and/or repair of the supplied goods.
- 13.2 Prices charged by the supplier for incidental services, if not included in the contract price for the goods, shall be agreed upon in advance by the parties and shall not exceed the prevailing rates charged to other parties by the supplier for similar services.

14. Spare parts

- 14.1 As specified in SCC, the supplier may be required to provide any or all of the following materials, notifications, and information pertaining to spare parts manufactured or distributed by the supplier:
 - (a) such spare parts as the purchaser may elect to purchase from the supplier, provided that this election shall not relieve the supplier of any warranty obligations under the contract; and
 - (b) in the event of termination of production of the spare parts:
 - (i) Advance notification to the purchaser of the pending termination, in sufficient time to permit the purchaser to procure needed requirements; and
 - (ii) following such termination, furnishing at no cost to the purchaser, the blueprints, drawings, and specifications of the spare parts, if requested.

15. Warranty

- 15.1 The supplier warrants that the goods supplied under the contract are new, unused, of the most recent or current models, and that they incorporate all recent improvements in design and materials unless provided otherwise in the contract. The supplier further warrants that all goods supplied under this contract shall have no defect, arising from design, materials, or workmanship (except when the design and/or material is required by the purchaser's specifications) or from any act or omission of the supplier, that may develop under normal use of the supplied goods in the conditions prevailing in the country of final destination.
- 15.2 This warranty shall remain valid for twelve (12) months after the goods, or any portion thereof as the case may be, have been delivered to and accepted at the final destination indicated in the contract, or for eighteen (18) months after the date of shipment from the port or place of loading in the source country, whichever period concludes earlier, unless specified otherwise in SCC.
- 15.3 The purchaser shall promptly notify the supplier in writing of any claims arising under this warranty.
- 15.4 Upon receipt of such notice, the supplier shall, within the period specified in SCC and with all reasonable speed, repair or replace the defective goods or parts thereof, without costs to the purchaser.
- 15.5 If the supplier, having been notified, fails to remedy the defect(s) within the period specified in SCC, the purchaser may proceed to take such remedial action as may be necessary, at the supplier's risk and expense and without prejudice to any other rights which the purchaser may have against the supplier under the contract.

16. Payment

- 16.1 The method and conditions of payment to be made to the supplier under this contract shall be specified in SCC.
- 16.2 The supplier shall furnish the purchaser with an invoice accompanied by a copy of the delivery note and upon fulfillment of other obligations stipulated in the contract.
- 16.3 Payments shall be made promptly by the purchaser, but in no case later than thirty (30) days after submission of an invoice or claim by the supplier.
- 16.4 Payment will be made in Rand unless otherwise stipulated in SCC.

17. Prices

17.1 Prices charged by the supplier for goods delivered and services performed under the contract shall not vary from the prices quoted by the supplier in his bid, with the exception of any price adjustments authorized in SCC or in the purchaser's request for bid validity extension, as the case may be.

18. Contract amendments

18.1 No variation in or modification of the terms of the contract shall be made except by written amendment signed by the parties concerned.

19. Assignment

19.1 The supplier shall not assign, in whole or in part, its obligations to perform under the contract, except with the purchaser's prior written consent.

20. Subcontracts

20.1 The supplier shall notify the purchaser in writing of all subcontracts awarded under this contracts if not already specified in the bid. Such notification, in the original bid or later, shall not relieve the supplier from any liability or obligation under the contract.

21. Delays in the supplier's performance

- 21.1 Delivery of the goods and performance of services shall be made by the supplier in accordance with the time schedule prescribed by the purchaser in the contract.
- 21.2 If at any time during performance of the contract, the supplier or its subcontractor(s) should encounter conditions impeding timely delivery of the goods and performance of services, the supplier shall promptly notify the purchaser in writing of the fact of the delay, its likely duration and its cause(s). As soon as practicable after receipt of the supplier's notice, the purchaser shall evaluate the situation and may at his discretion extend the supplier's time for performance, with or without the imposition of penalties, in which case the extension shall be ratified by the parties by amendment of contract.
- 21.3 No provision in a contract shall be deemed to prohibit the obtaining of supplies or services from a national department, provincial department, or a local authority.
- 21.4 The right is reserved to procure outside of the contract small quantities or to have minor essential services executed if an emergency arises, the supplier's point of supply is not situated at or near the place where the supplies are required, or the supplier's services are not readily available.

- 21.5 Except as provided under GCC Clause 25, a delay by the supplier in the performance of its delivery obligations shall render the supplier liable to the imposition of penalties, pursuant to GCC Clause 22, unless an extension of time is agreed upon pursuant to GCC Clause 21.2 without the application of penalties.
- 21.6 Upon any delay beyond the delivery period in the case of a supplies contract, the purchaser shall, without canceling the contract, be entitled to purchase supplies of a similar quality and up to the same quantity in substitution of the goods not supplied in conformity with the contract and to return any goods delivered later at the supplier's expense and risk, or to cancel the contract and buy such goods as may be required to complete the contract and without prejudice to his other rights, be entitled to claim damages from the supplier.

22. Penalties

22.1 Subject to GCC Clause 25, if the supplier fails to deliver any or all of the goods or to perform the services within the period(s) specified in the contract, the purchaser shall, without prejudice to its other remedies under the contract, deduct from the contract price, as a penalty, a sum calculated on the delivered price of the delayed goods or unperformed services using the current prime interest rate calculated for each day of the delay until actual delivery or performance. The purchaser may also consider termination of the contract pursuant to GCC Clause 23.

23. Termination for default

- 23.1 The purchaser, without prejudice to any other remedy for breach of contract, by written notice of default sent to the supplier, may terminate this contract in whole or in part:
 - (a) if the supplier fails to deliver any or all of the goods within the period(s) specified in the contract, or within any extension thereof granted by the purchaser pursuant to GCC Clause 21.2;
 - (b) if the Supplier fails to perform any other obligation(s) under the contract; or
 - (c) if the supplier, in the judgment of the purchaser, has engaged in corrupt or fraudulent practices in competing for or in executing the contract.
- 23.2 In the event the purchaser terminates the contract in whole or in part, the purchaser may procure, upon such terms and in such manner as it deems appropriate, goods, works or services similar to those undelivered, and the supplier shall be liable to the purchaser for any excess costs for such similar goods, works or services. However, the supplier shall continue performance of the contract to the extent not terminated.
- 23.3 Where the purchaser terminates the contract in whole or in part, the purchaser may decide to impose a restriction penalty on the supplier by prohibiting such supplier from doing business with the public sector for a period not exceeding 10 years.
- 23.4 If a purchaser intends imposing a restriction on a supplier or any person associated with the supplier, the supplier will be allowed a time period of not more than fourteen (14) days to provide reasons why the envisaged restriction should not be imposed. Should the supplier fail to respond within the stipulated fourteen (14) days the purchaser may regard

the intended penalty as not objected against and may impose it on the supplier.

- 23.5 Any restriction imposed on any person by the Accounting Officer / Authority will, at the discretion of the Accounting Officer / Authority, also be applicable to any other enterprise or any partner, manager, director or other person who wholly or partly exercises or exercised or may exercise control over the enterprise of the first-mentioned person, and with which enterprise or person the first-mentioned person, is or was in the opinion of the Accounting Officer / Authority actively associated.
- 23.6 If a restriction is imposed, the purchaser must, within five (5) working days of such imposition, furnish the National Treasury, with the following information:
 - (i) the name and address of the supplier and / or person restricted by the purchaser;
 - (ii) the date of commencement of the restriction
 - (iii) the period of restriction; and
 - (iv) the reasons for the restriction.

These details will be loaded in the National Treasury's central database of suppliers or persons prohibited from doing business with the public sector.

- 23.7 If a court of law convicts a person of an offence as contemplated in sections 12 or 13 of the Prevention and Combating of Corrupt Activities Act, No. 12 of 2004, the court may also rule that such person's name be endorsed on the Register for Tender Defaulters. When a person's name has been endorsed on the Register, the person will be prohibited from doing business with the public sector for a period not less than five years and not more than 10 years. The National Treasury is empowered to determine the period of restriction and each case will be dealt with on its own merits. According to section 32 of the Act the Register must be open to the public. The Register can be perused on the National Treasury website.
- 24. Anti-dumping and countervailing duties and rights
- 24.1 When, after the date of bid, provisional payments are required, or antidumping or countervailing duties are imposed, or the amount of a
 provisional payment or anti-dumping or countervailing right is
 increased in respect of any dumped or subsidized import, the State is
 not liable for any amount so required or imposed, or for the amount of
 any such increase. When, after the said date, such a provisional
 payment is no longer required or any such anti-dumping or
 countervailing right is abolished, or where the amount of such
 provisional payment or any such right is reduced, any such favourable
 difference shall on demand be paid forthwith by the contractor to the
 State or the State may deduct such amounts from moneys (if any)
 which may otherwise be due to the contractor in regard to supplies or
 services which he delivered or rendered, or is to deliver or render in
 terms of the contract or any other contract or any other amount which
 may be due to him

25. Force Majeure

25.1 Notwithstanding the provisions of GCC Clauses 22 and 23, the supplier shall not be liable for forfeiture of its performance security,

damages, or termination for default if and to the extent that his delay in performance or other failure to perform his obligations under the contract is the result of an event of force majeure.

25.2 If a force majeure situation arises, the supplier shall promptly notify the purchaser in writing of such condition and the cause thereof. Unless otherwise directed by the purchaser in writing, the supplier shall continue to perform its obligations under the contract as far as is reasonably practical, and shall seek all reasonable alternative means for performance not prevented by the force majeure event.

26. Termination for insolvency

26.1 The purchaser may at any time terminate the contract by giving written notice to the supplier if the supplier becomes bankrupt or otherwise insolvent. In this event, termination will be without compensation to the supplier, provided that such termination will not prejudice or affect any right of action or remedy which has accrued or will accrue thereafter to the purchaser.

27. Settlement of Disputes

- 27.1 If any dispute or difference of any kind whatsoever arises between the purchaser and the supplier in connection with or arising out of the contract, the parties shall make every effort to resolve amicably such dispute or difference by mutual consultation.
- 27.2 If, after thirty (30) days, the parties have failed to resolve their dispute or difference by such mutual consultation, then either the purchaser or the supplier may give notice to the other party of his intention to commence with mediation. No mediation in respect of this matter may be commenced unless such notice is given to the other party.
- 27.3 Should it not be possible to settle a dispute by means of mediation, it may be settled in a South African court of law.
- 27.4 Mediation proceedings shall be conducted in accordance with the rules of procedure specified in the SCC.
- 27.5 Notwithstanding any reference to mediation and/or court proceedings herein.
 - (a) the parties shall continue to perform their respective obligations under the contract unless they otherwise agree; and
 - (b) the purchaser shall pay the supplier any monies due the supplier.

28. Limitation of liability

- 28.1 Except in cases of criminal negligence or willful misconduct, and in the case of infringement pursuant to Clause 6;
 - (a) the supplier shall not be liable to the purchaser, whether in contract, tort, or otherwise, for any indirect or consequential loss or damage, loss of use, loss of production, or loss of profits or interest costs, provided that this exclusion shall not apply to any obligation of the supplier to pay penalties and/or damages to the purchaser; and

(b) the aggregate liability of the supplier to the purchaser, whether under the contract, in tort or otherwise, shall not exceed the total contract price, provided that this limitation shall not apply to the cost of repairing or replacing defective equipment.

29. Governing language

29.1 The contract shall be written in English. All correspondence and other documents pertaining to the contract that is exchanged by the parties shall also be written in English.

30. Applicable law

30.1 The contract shall be interpreted in accordance with South African laws, unless otherwise specified in SCC.

31. Notices

- 31.1 Every written acceptance of a bid shall be posted to the supplier concerned by registered or certified mail and any other notice to him shall be posted by ordinary mail to the address furnished in his bid or to the address notified later by him in writing and such posting shall be deemed to be proper service of such notice
- 31.2 The time mentioned in the contract documents for performing any act after such aforesaid notice has been given, shall be reckoned from the date of posting of such notice.

32. Taxes and duties

- 32.1 A foreign supplier shall be entirely responsible for all taxes, stamp duties, license fees, and other such levies imposed outside the purchaser's country.
- 32.2 A local supplier shall be entirely responsible for all taxes, duties, license fees, etc., incurred until delivery of the contracted goods to the purchaser.
- 32.3 No contract shall be concluded with any bidder whose tax matters are not in order. Prior to the award of a bid the Department must be in possession of a tax clearance certificate, submitted by the bidder. This certificate must be an original issued by the South African Revenue Services.

33. National 33.1 Industrial Participation (NIP) Programme

.1 The NIP Programme administered by the Department of Trade and Industry shall be applicable to all contracts that are subject to the NIP obligation.

General Conditions of Contract (revised February 2008)